

Finding the Right Home

Real Estate Agents

You should meet with your real estate agent and discuss the kind of home you want and need. Let your agent know the area(s) in which you are interested, the type and style of home you want, the amenities you need, and everything you really prefer in your next home. Real estate agents can help you by accessing a Listing Service that covers all properties listed for sale within a specific area. Together, you can select the homes you would like to see, set appointments and preview homes in a short period of time. An agent can guide you through the entire process.

Newspaper Ads/Internet

Many people go through the real estate classified section or browse the Internet to find homes to view. However, your real estate agent will have many listings available that may not appear in the newspaper or on the Internet on a continuous basis. New listings come on the market daily.

Multiple Listing Service (MLS)

Master Realtors has access to the local Multiple Listing Service (MLS). Usually, MLS data includes the following details about homes and properties for sale:

Location
Price
Photograph
Utilities
Amenities
Annual property tax
Current financing
Approximate Room Sizes
Listing Company

When Previewing A Home...

- Write notes about the homes you see so you will be able to discuss the details later with your real estate agent.
- Ask questions about the home and discuss any objections or concerns you may have.
- Ask about the community, schools, shopping and transportation.
- Ask specific questions about the construction of the homes and the major components such as electrical, plumbing, heating and cooling systems, etc.
- Stay with your agent!

Have Fun! Relax. Finding your new home can be a rewarding experience. Have a good time and enjoy the process.